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MICHAEL PORT, the New York Times best-selling author of five books, including *Book Yourself Solid*, has been featured on all the major TV networks and is one of the highest-rated speakers working today. He runs a company of experts advising businesses on marketing, business development, and public speaking. Learn more at www.MichaelPort.com.

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Este libro te enseñará "cómo hablar en privado" y no sobre "cómo hablar en público". Cuando digo "hablar en privado", me estoy refiriendo al uso efectivo de la habilidad para comunicarnos diariamente. Para muchos, hablar en privado no parece ser un tema muy importante ni atrayente. Después de todo, ¿no saben la gran mayoría de personas cómo hablar en privado y efectivamente con sus amigos, familiares, compañeros de trabajo y socios? Además, ¿no se supone que alguien que alcanza la excelencia en sus discursos públicos, también posee el talento natural para comunicarse, como un recurso invaluable para conseguir el éxito a nivel personal y profesional? Todos tenemos la fuerte tendencia a manejar nuestras conversaciones diarias con un alto nivel de informalidad. Uno de tus grandes objetivos para llegar a ser un experto en la comunicación, es que analices seriamente los efectos, tanto "positivos" como "negativos", de la manera en que te comunicas con otros, para que puedas apoderarte de una forma de pensar más productiva, que te lleve naturalmente a construir mejores relaciones personales y profesionales, a través de hábitos de comunicación más efectivos. Para convertirte en un triunfador necesitas tomar decisiones claras. ¿Estás dispuesto a hacer un compromiso firme sobre lo que determines que va a ser tu futuro trabajando y mejorando tus habilidades comunicativas? Los esfuerzos por tu crecimiento en esta área serán altamente recompensados tanto a corto como a largo plazo.

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